



As an accomplished speaker, facilitator, consultant, and author, Valarie Willis inspires people to flourish to their fullest potential while fostering a no-limit, winning attitude. Valarie is dedicated to **aligning businesses and organizations with their values, images, and principles** with a focus on leadership, teambuilding, innovation, and change.

**Chaotic times are forcing organizations to do more with less and to meet ever-escalating demands. At the same time, organizations are searching for new ways to propel themselves beyond yesterday's standards and performance.**

Valarie addresses today's challenges with effective, uplifting solutions. For businesses seeking improvement, striving for growth or stretching beyond yesterday's boundaries, she offers a wide spectrum of educational, consulting, facilitation and speakers' bureau services. Valarie is known for her energy, passion, and down-to-earth style. With an innate ability to understand all levels of an organization, she creates meaningful, impactful conversations and results.

***"Valarie's presentations bring laughter and life to audiences, teaching them how a positive attitude and a little humor can change their lives."***

Valarie has worked with companies in many industries including health care, education, pharmaceutical, government, manufacturing, wholesale, retail, technology, and finance. Her mission is to **guide and provoke organizations to optimize business results through leadership development**. She motivates audiences to become better leaders and inspires thousands through her thought-provoking speeches designed to help organizations:

- Ignite passion and keep morale high
- Achieve desired results faster
- Remove roadblocks and pitfalls to success
- Experience breakthroughs
- Navigate in turbulent times
- Develop a leadership plan

**An individual can achieve her highest potential given the tools and opportunity.**

Because of her strong belief in the individual, Valarie has been one of Speaking of Women's Health national keynote speakers motivating women across the states, helping women's groups and young ladies discover their dreams and passions.

Valarie is a known change catalyst and innovation specialist with years of experience as a thought leader and consultant in organizational leadership and talent development. For over 20 years, Valarie has assumed critical management, leadership and consulting roles through a variety of work experience. She has worked with Fortune 500 companies and small businesses as well as non-profit organizations and has strategic partnerships with the Tom Peters Company and the Certified Master Facilitator Network.

Valarie is a contributing writer for business publications and online resources such as Leadership Excellence, Sales and Marketing Excellence and Leadership Challenge. She was also a contributor for The Leadership Challenge Activities book.



## Honors & Awards

- Earned Certified Master Facilitator status for The Leadership Challenge™
- Honored as The Woman's Advantage Entrepreneur's Advice "Top-Idea Maven"
- Honored in 2010 as a Distinguished Black Woman
- Featured in 2010 Woman's Advantage Calendar
- Received 2007 President's Award of Care from the Cincinnati/Indiana/Kentucky chapter of the Make-A-Wish Foundation
- Recipient of the 2017 Certified Masters Facilitator Star Player Award for The Leadership Challenge
- Recipient of the 2018 LEAD (Leadership Excellence and Development) Top Leadership Partner Award

## Memberships & Associations

- National Speakers Association
- Association for Talent Development
- Cincinnati Regional Chamber of Commerce

## Testimonials

### Beth Ann Kilberg-Walsh, Xerox

*"Valarie is a remarkable and inspirational speaker that I would highly recommend to any group. She exceeded my expectations and I can't thank her enough for making a difference [at] our conference. She is someone whom I immediately felt a connection with and that takes a lot when you are in a group of 200 women."*

### Cady Short Thompson, PhD, Dean University of Cincinnati Blue Ash

*"I have personally worked with Valarie time and time again because she's very good at her work and she is able to prepare and lead important program sessions for us. First, she listens well, after asking key questions and capturing critical themes and issues. Second, she is a quick study and ascertains the challenges, opportunities and goals well. Third, she meets deadlines and communicates very effectively in preparing for the consultancy."*

### Diane Stover Hopkins, VP of Innovation and Strategy Beacon Health System

*"This marks the 10<sup>th</sup> year relying on Valarie's strategic thinking, diverse experience and solid knowledge of how to lead cultural change centered around innovation. Valarie has been instrumental in helping us to build an exciting culture of innovation, which actually led to us being named the most innovative hospital in America in 2006. Valarie is responsible, reliable, and creative."*

*Note: Strategies used here included leadership training, leadership communication training, train the trainer and consulting.*

### Michelle L. Martin, Division Project Coordinator American Society for Clinical Pathology

*"Ms. Valarie Willis is an extremely professional, energetic, and engaging speaker. Her speech for the American Society for Clinical Pathology was a presentation before the leadership of our entire organization. Ms. Willis delivered a speech that was relevant to our people on both professional and personal levels."*